

Security Automation

Reduce workload und speed
up your incident response

SOAR Service

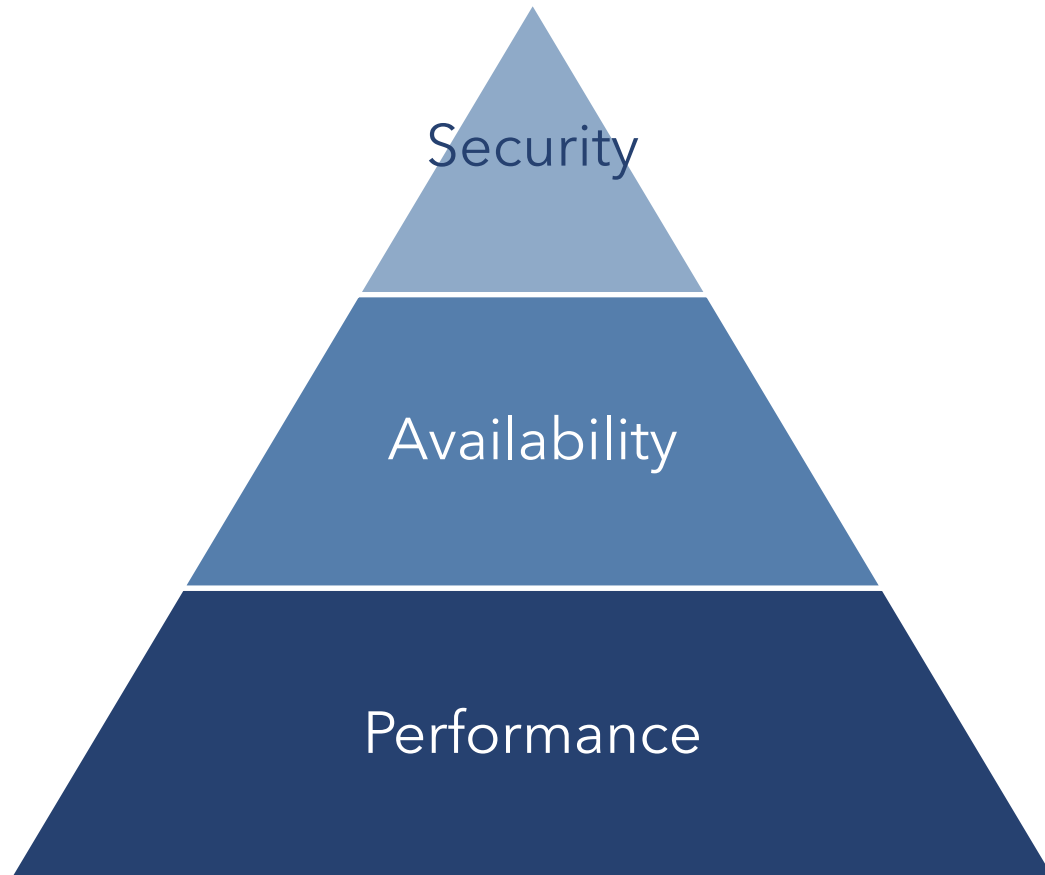
What does a CISO think about it?

“SOAR is powerful but dangerous!”

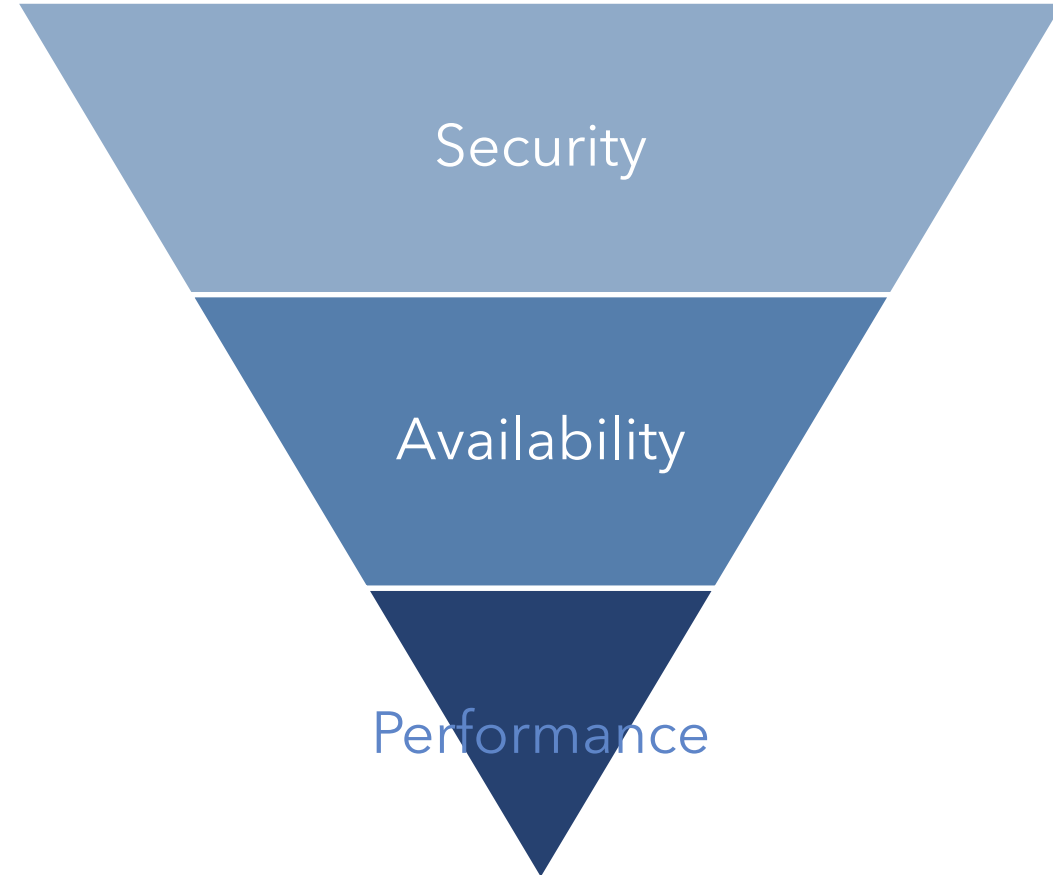
SOAR Service

Different Focus within IT-Organizations

Customer



SOC Provider



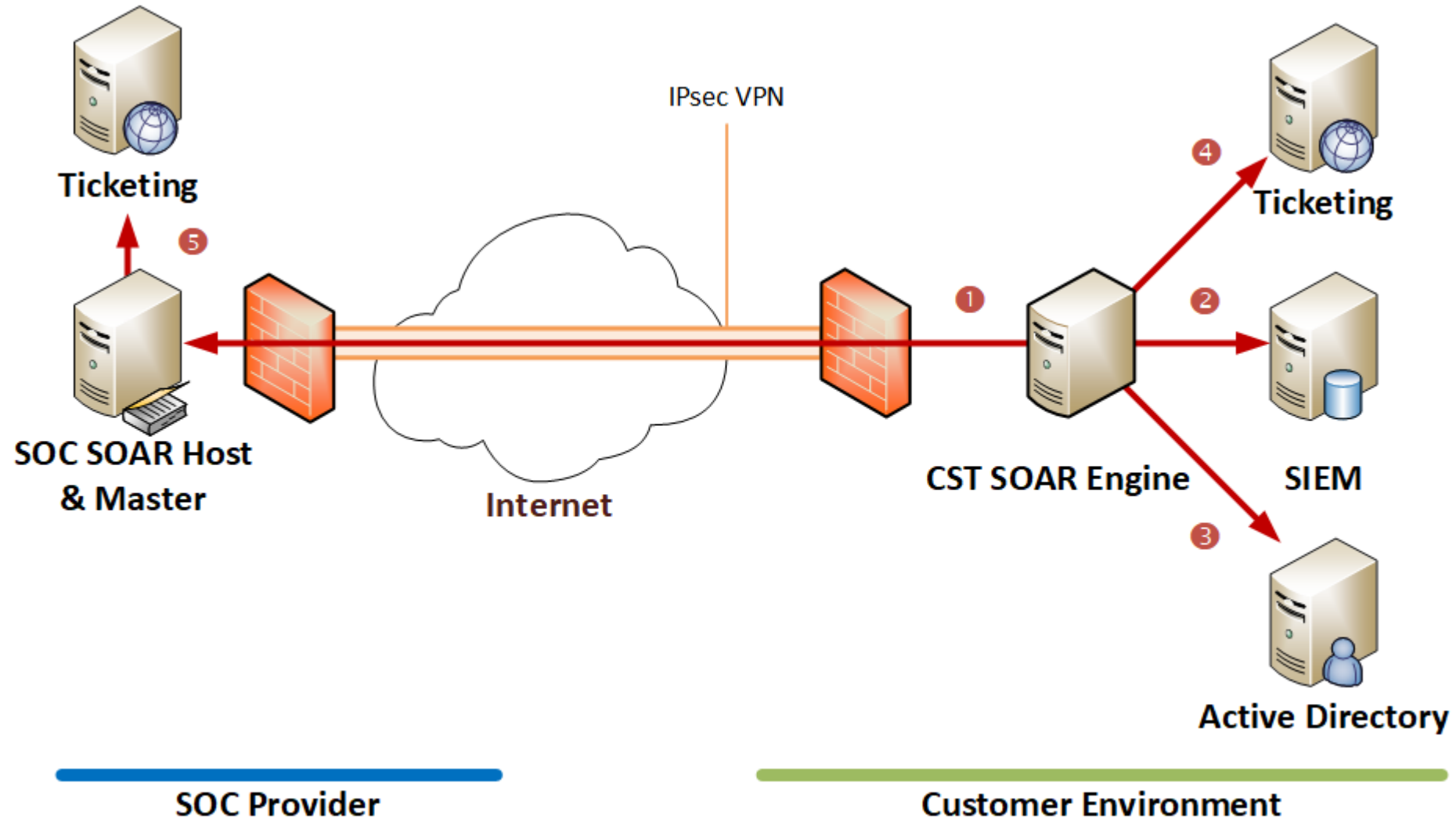
SOAR Service

How we prevent Supply Chain Attacks?

- **Identify:**
 - Understand the dependencies from your vendor in the details and document it
 - Practice attack scenarios frequently
 - We always try to prevent any flow of customer data to our premises and know exactly what we need, to deliver our service
 - Tailored monitoring of all communication of the SOAR system
- **Protection:**
 - Our SOAR solution is multi-tenant and all data is encrypted, if needed the customer can have his own Host and customer data stays at his premises (see architecture slides)
 - Our self developed tA SOC Management Framework helps to reduce the risks
- **Detection:**
 - terreActive SOC Management Framework includes among other things different detection tools
- **Response:**
 - terreActive SOC is build to protect our clients and ourselves

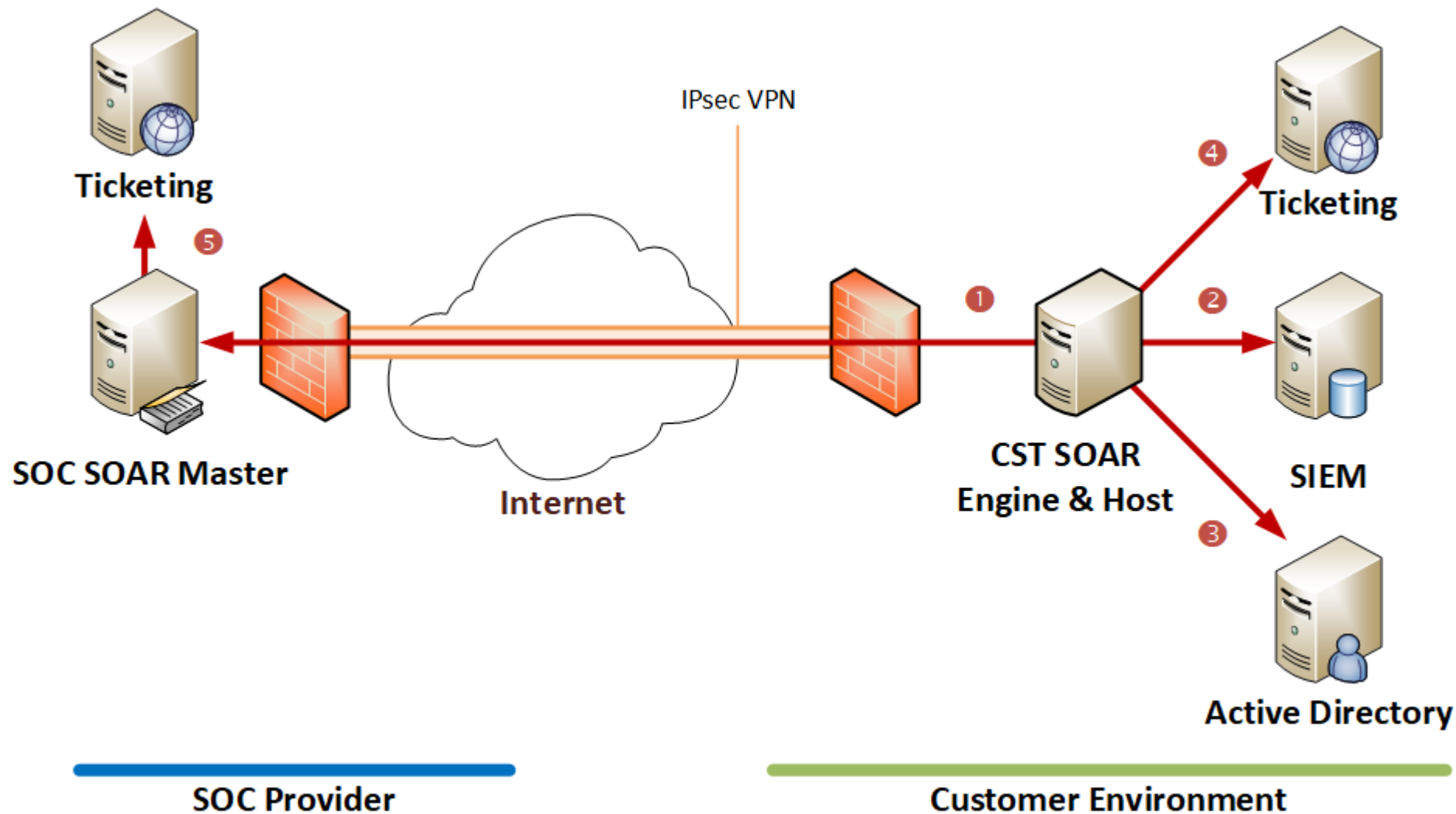
SOAR Service

Architecture Standard



SOAR Service

Architecture On Prem Host



SOAR Service

What does a Analyst think about it?

“Let’s get rid of the boring stuff!”

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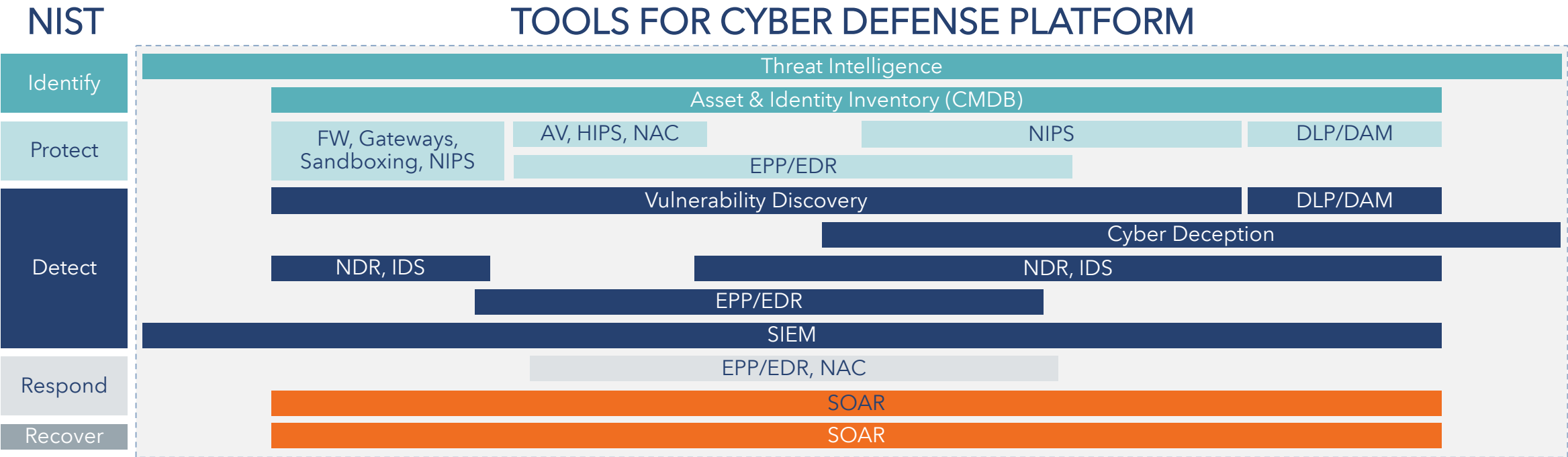
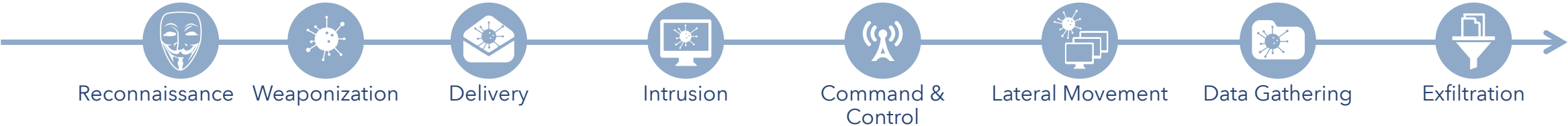
Why a SOC Analyst wants to use it?

- **Reduce manual work like:**
 - Close Use Cases that trigger more than once
 - Verify certain information
 - Enrichment of incident information
- **Exchange Information between the partners and teams**
 - Automated reporting about certain changes or findings
- **Automated response triggers some steps or a whole process**
 - Predefined analysis or actions as runbooks to perform individual tasks or automated response end-to-end
 - Isolate a certain host
 - Alarm our SOC if a certain SIEM alert triggers and another indicator was found.

SOAR Service

Within a Cyber Defense Platform

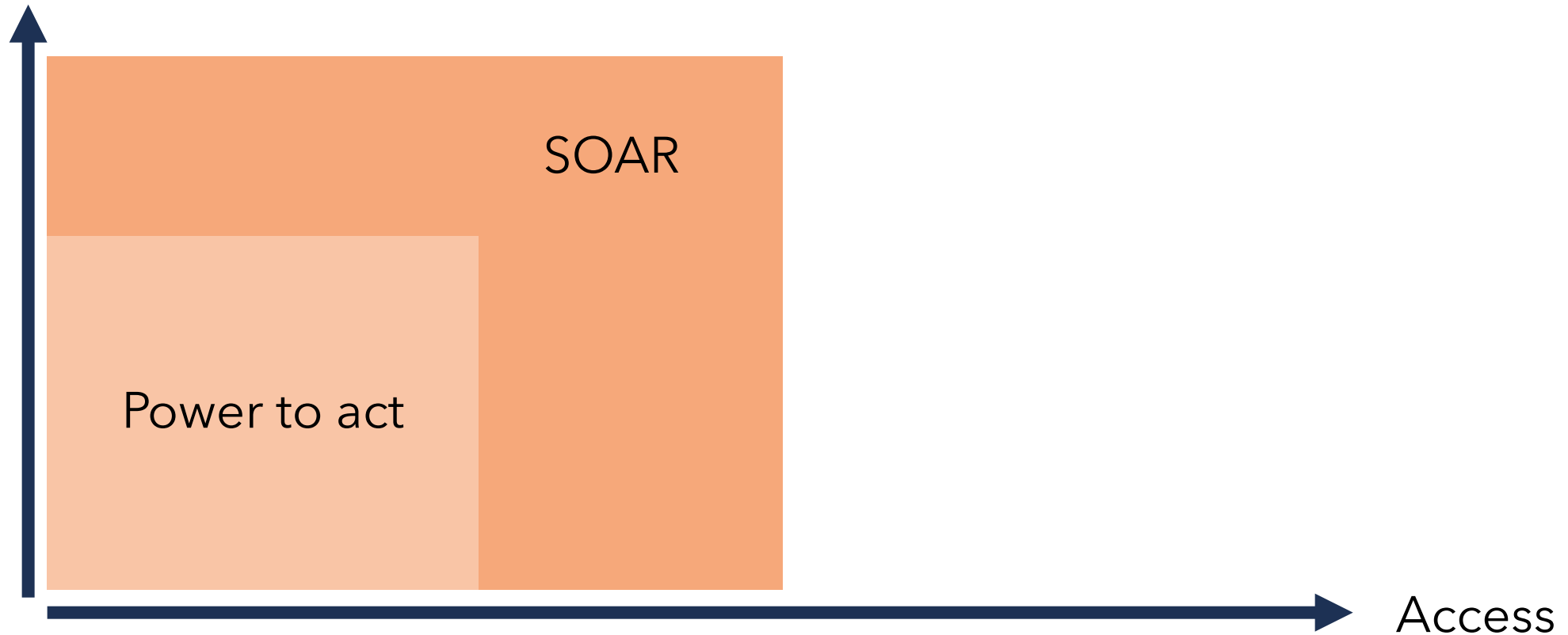
Attack Phases (Cyber Kill Chain)



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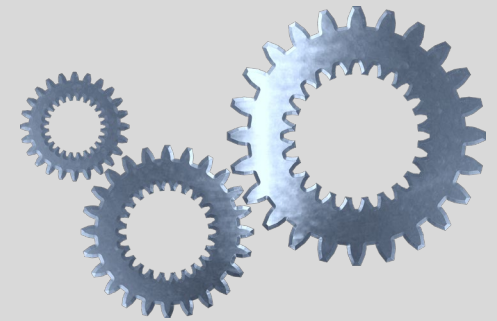
Extension of SOC scope

Information



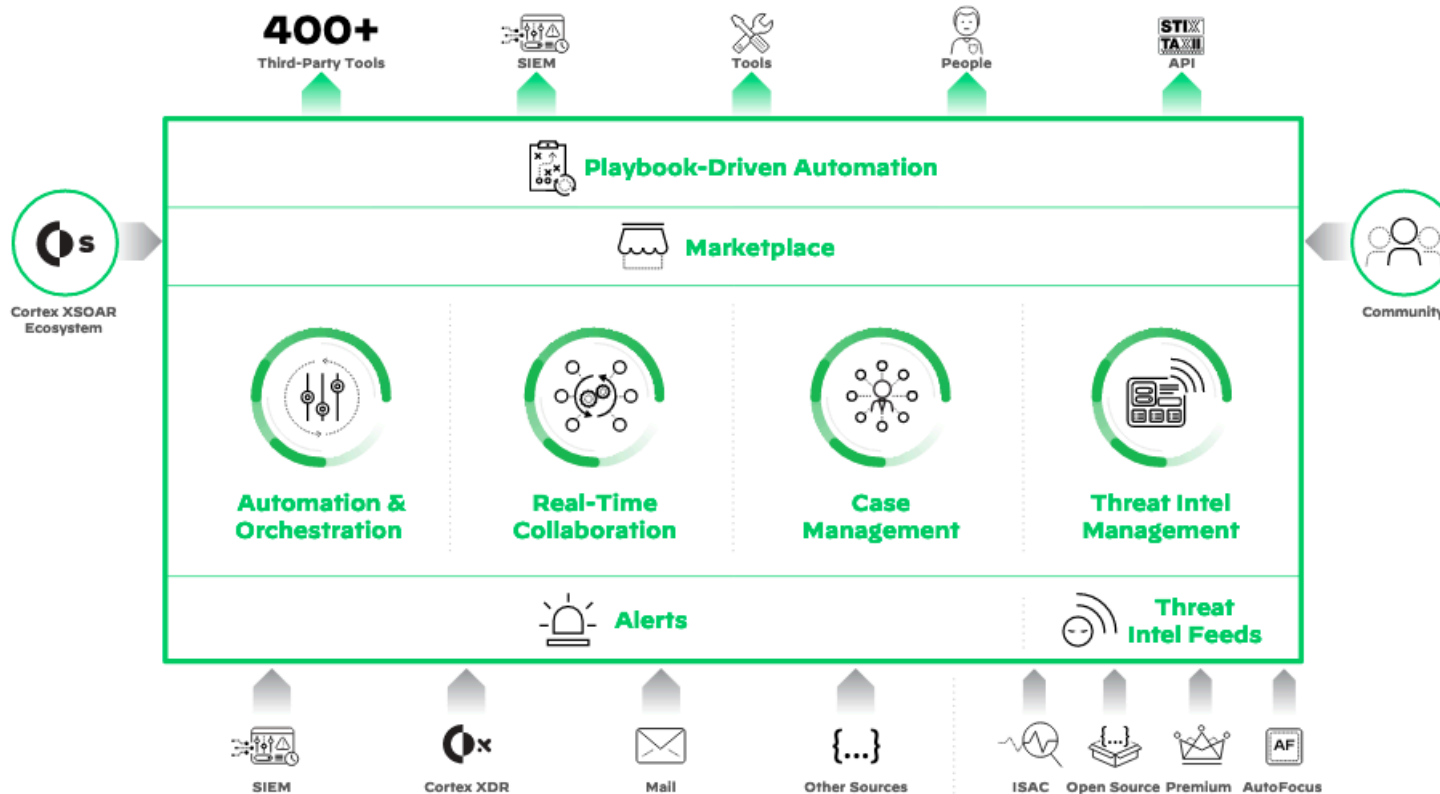
SOAR Scenarios

Phishing, Process Automation



SaaS Service: SOAR

XSOAR from Palo Alto



1. **Orchestration** across security product stack
2. **Automation** of tasks and workflows (80% of Tier-1 analyst)
3. **Incident response playbooks** (example phishing)
4. **Collaboration** on analysis and response in virtual War Room
5. **SLA** and performance **metrics**

SaaS Service: SOAR

Cyber Defense Platform Integration (Ticketing, ...)

Analytics and SIEM



Threat Intelligence



Malware Analysis



Endpoint



Network Security



Authentication



Email Gateway



Ticketing



Messaging



Cloud



...and more!

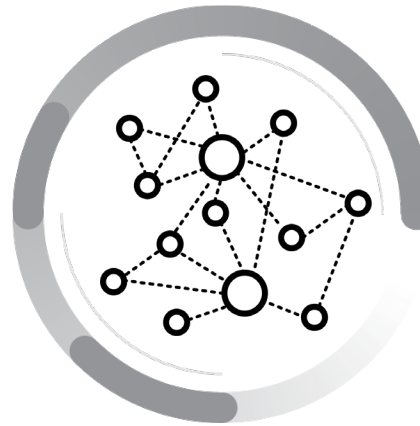
SaaS Service: SOAR

Phishing attacks



High Alert Volumes

Phishing attacks are frequent, easy to execute, and act as the entry vector for most security attacks



Disjointed Processes

Security teams must coordinate across email inboxes, threat intel, NGFW, ticketing, and other tools for phishing response

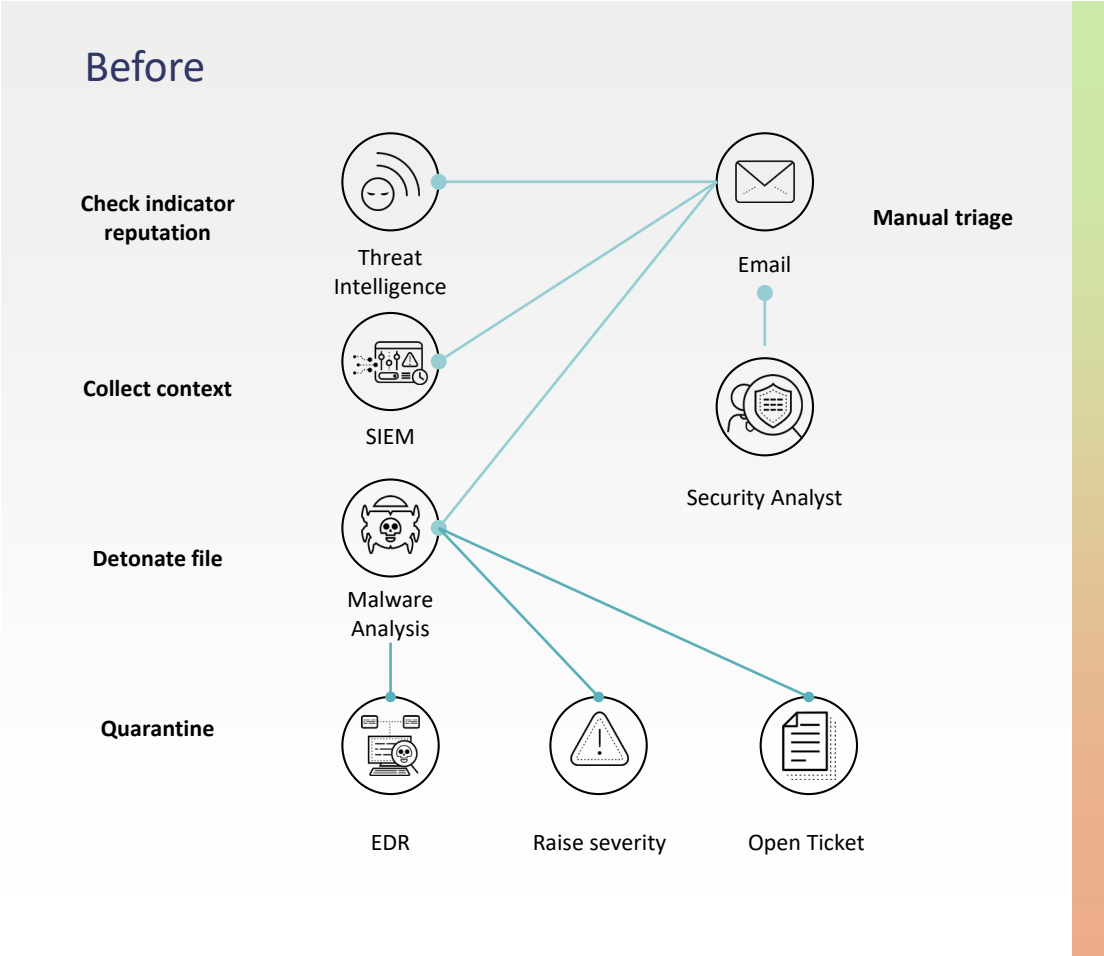


Ever-Present and Growing

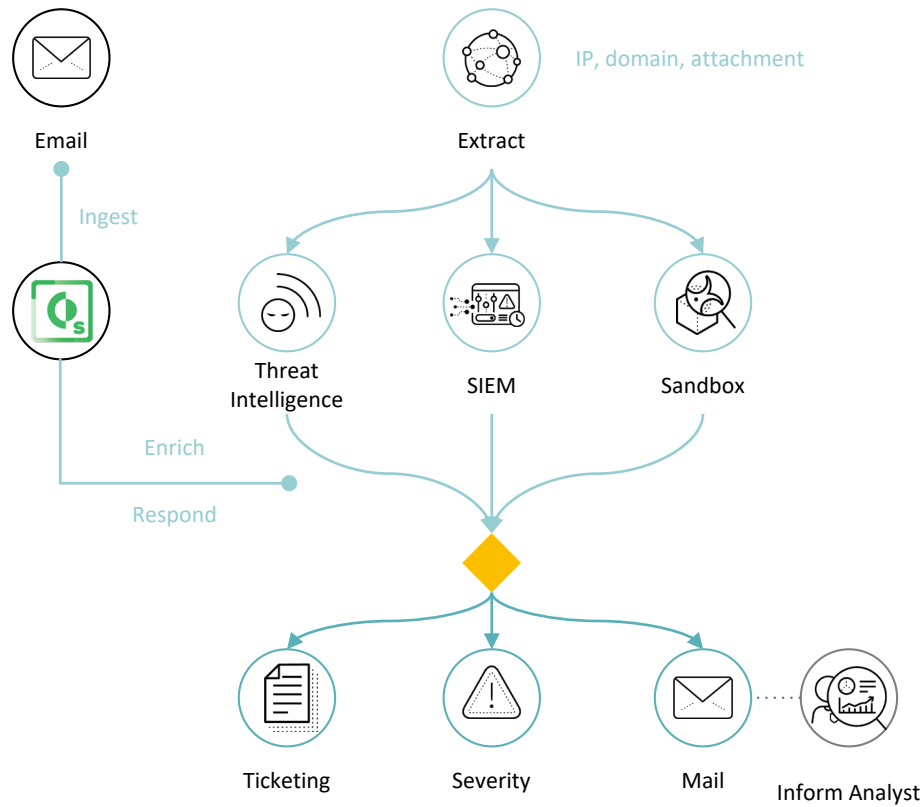
95% of all attacks on enterprise networks are a result of spear phishing

SaaS Service: SOAR

Phishing attacks



After



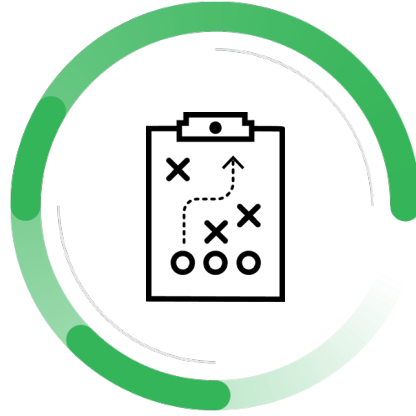
SaaS Service: SOAR

Phishing attacks



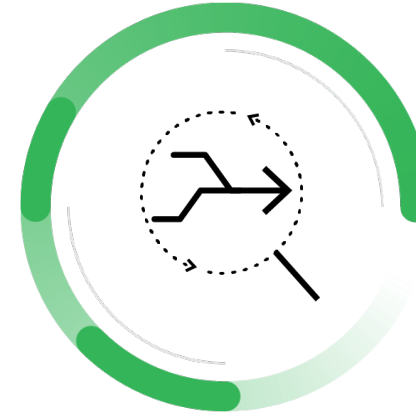
Product Integrations

Cortex XSOAR integrates with all security tools commonly used for phishing enrichment and response



Intuitive Response Playbooks

OOTB and custom task-based workflows enable security teams to coordinate across teams, products, and infrastructures



Automated Actions

1000s of automated actions across security tools make scalable phishing response a reality

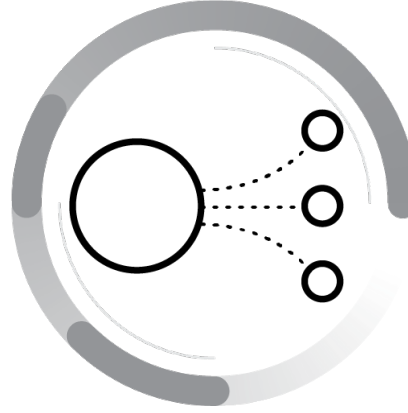
SaaS Service: SOAR

SOC process automation



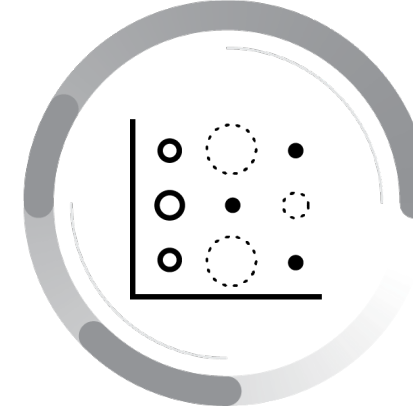
Team Silos

Managing and responding to security incidents involves end users, IT team, NOC team, and other stakeholders



Shifting Context

Coordinating across security tools involves shifting context, leading to rework and fragmented documentation

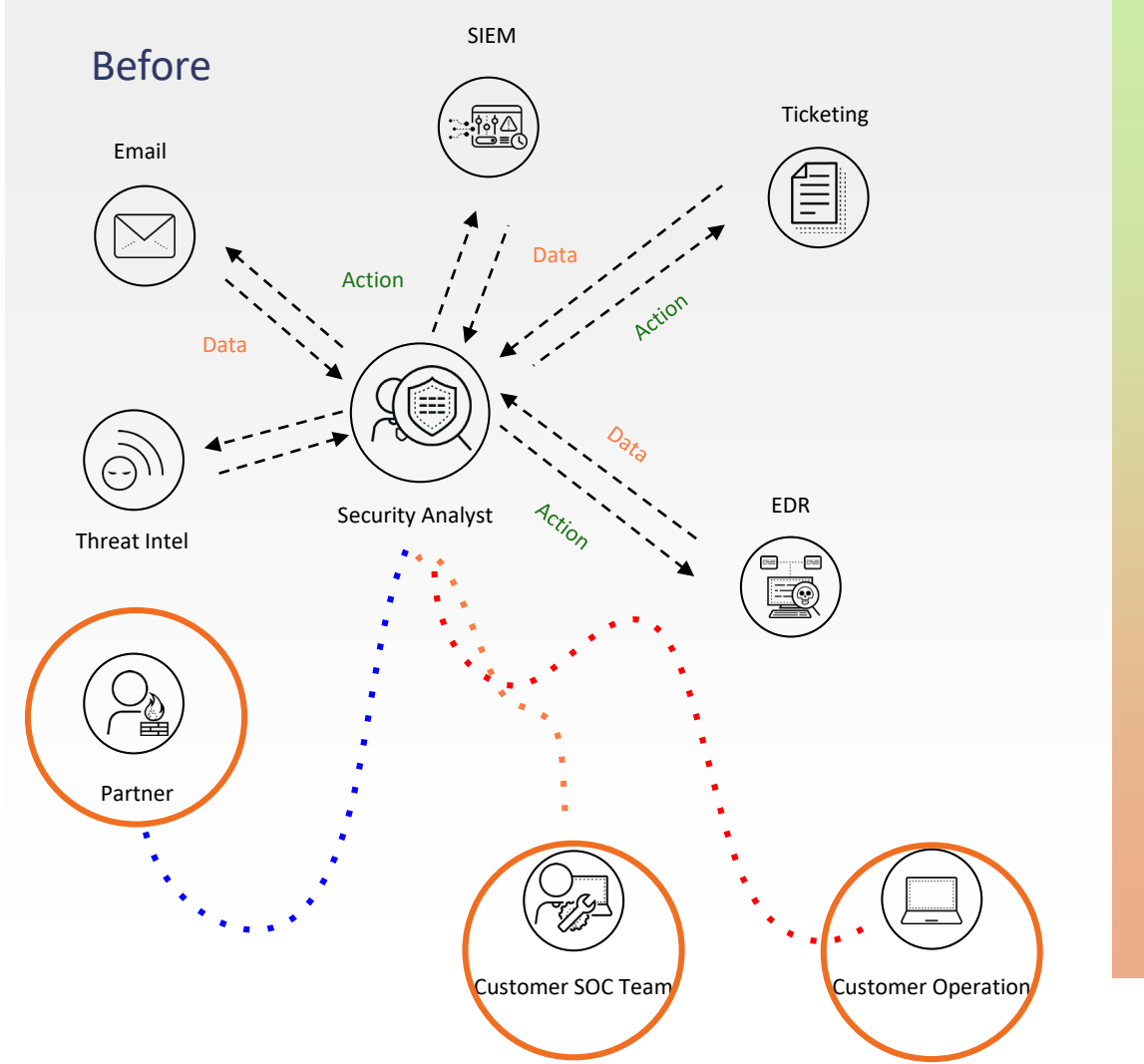


Lack of Metrics

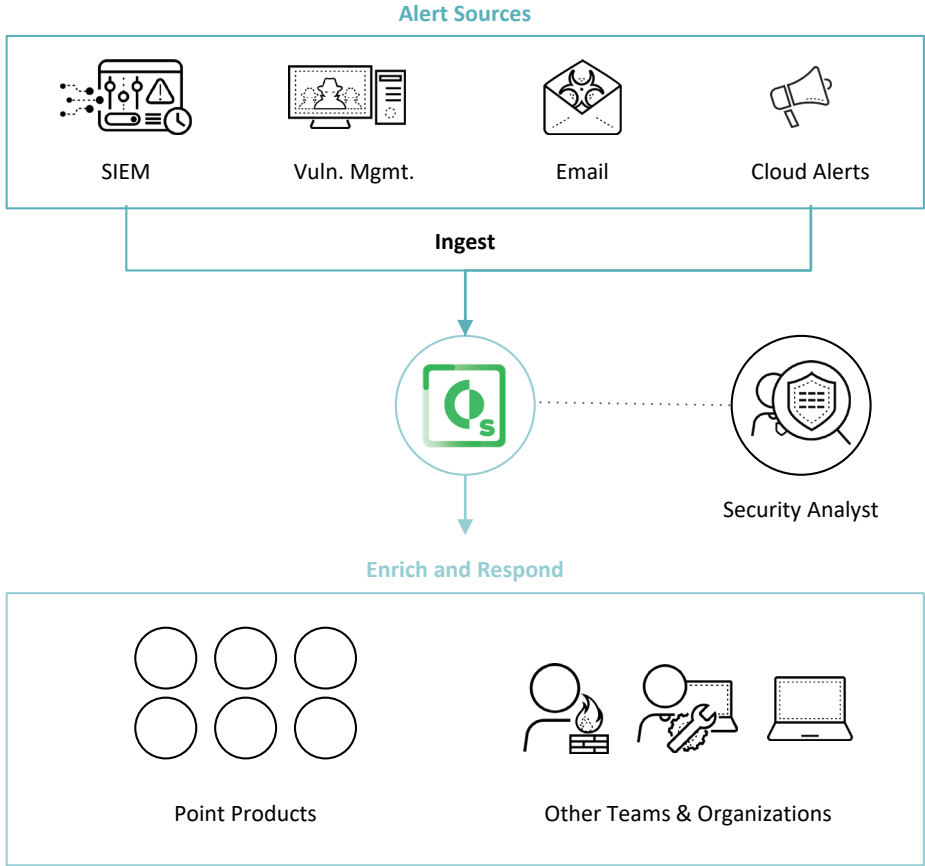
Security teams lack the time, flexibility, and centralized data to visualize relevant metrics and track performance

SaaS Service: SOAR

SOC process automation



After



SaaS Service: SOAR

SOC process automation



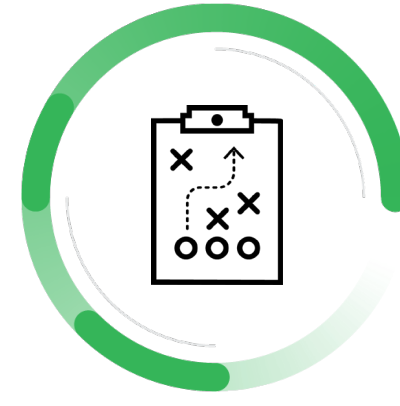
Cross-team Communication

Communicate with end users, security teammates, and other teams, both in real-time and through automated tasks



Security Focused Context

Ingest all security alerts for centralized view and context across the incident response lifecycle

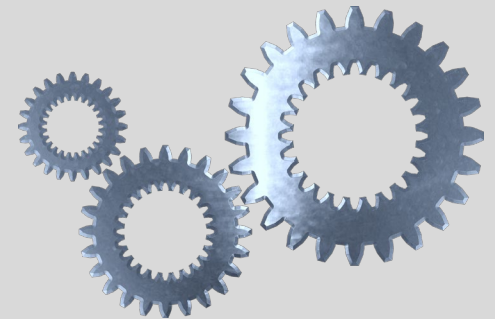


Respond in real-time

React in real time to new indicators as they are ingested

SOC process optimization

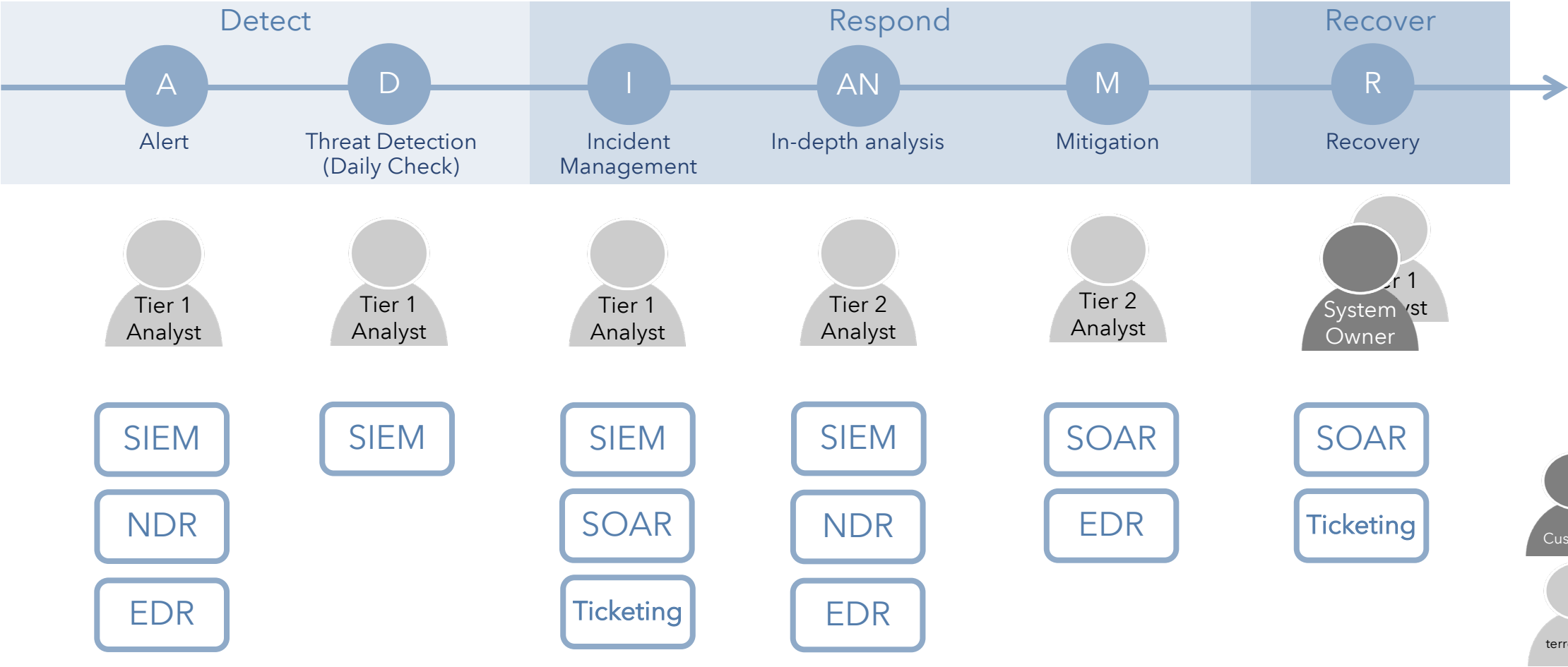
Roles, Steps, Tools



SOAR Service

Which tool is used by which role?

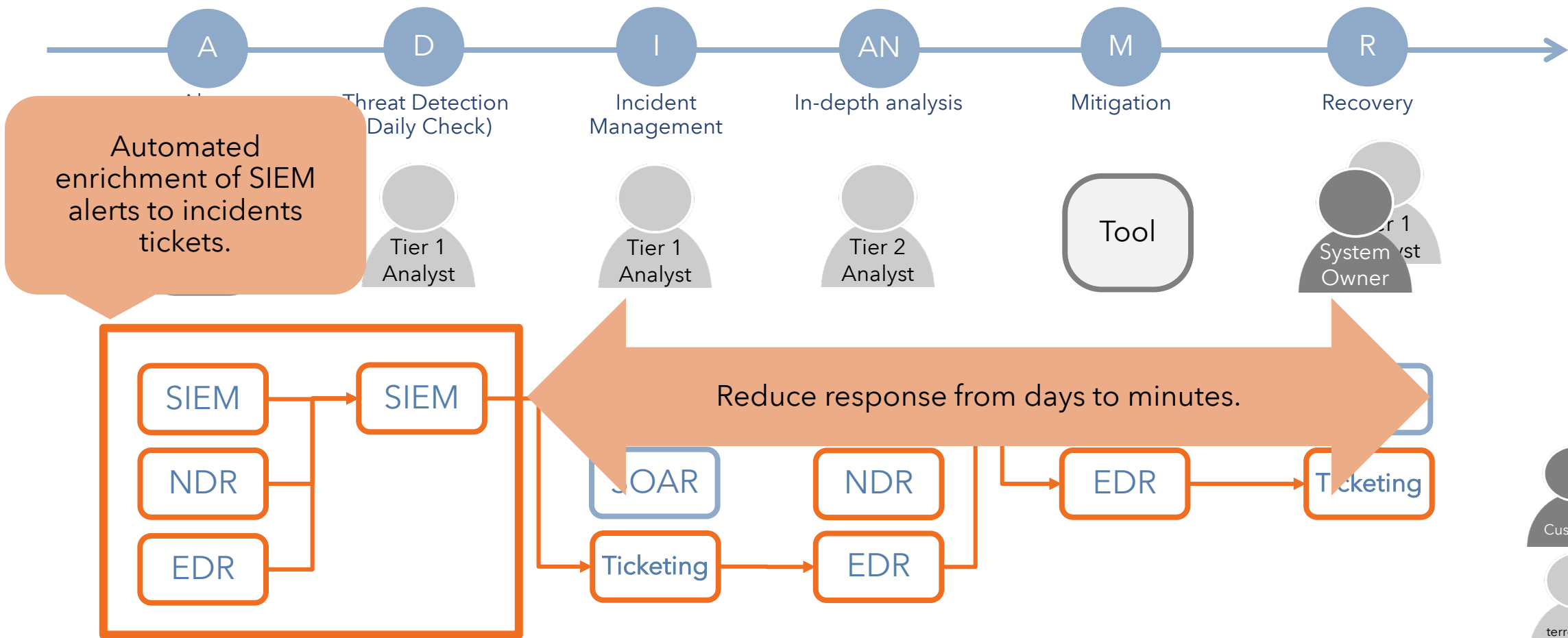
Detect & Response Phases



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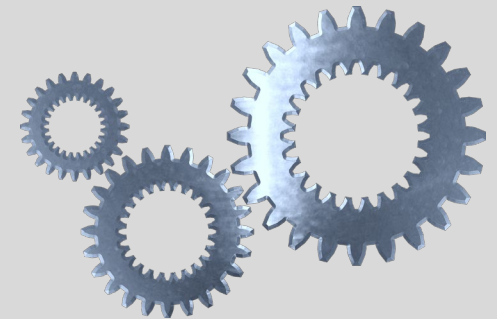
SOC Process optimization

Detect & Response Phases



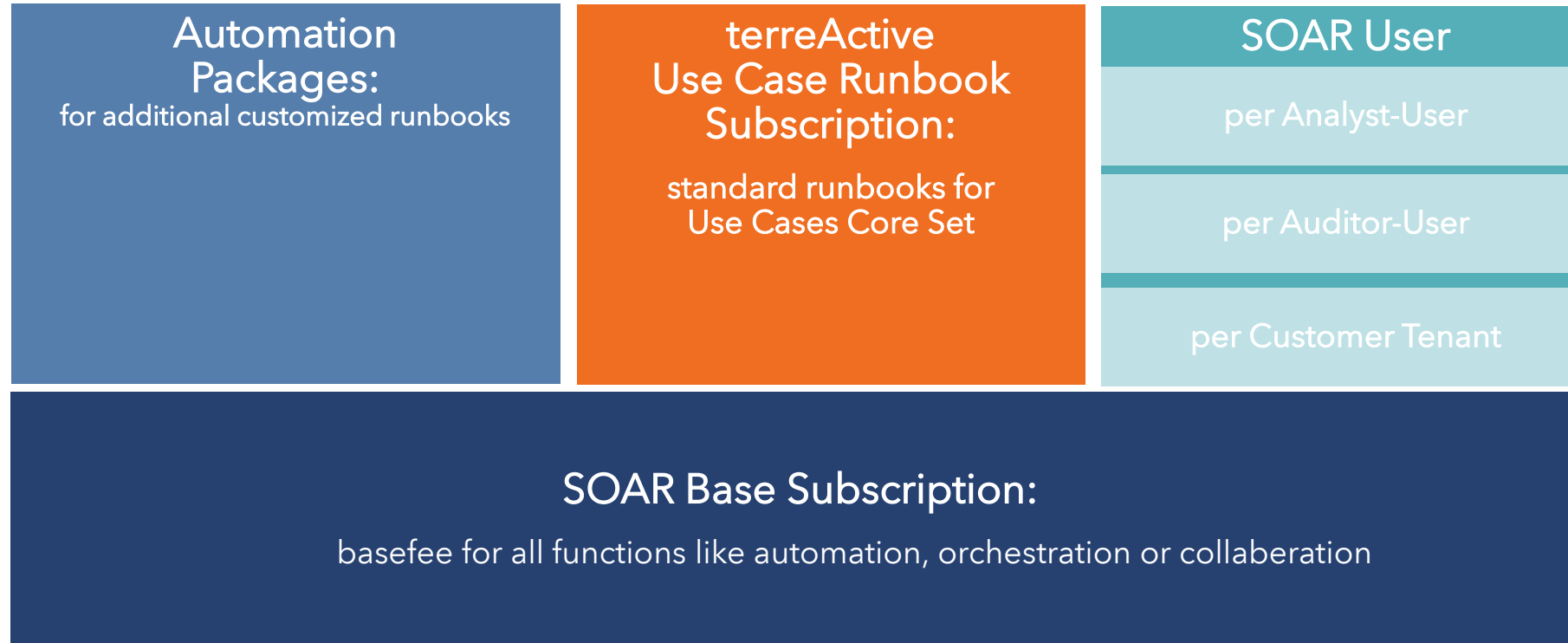
Is SOAR for everyone?

Modules, Deployment, Conclusion



SOAR Service

Service modules



- SOAR as a SaaS service for new customer segments
- SOAR as SaaS service reduces complexity and operation cost
- SOAR service modules allow a individual implementation for each customer

SOAR Service

Customer integration

Customer	Engine	Ticketing	Use Case Playbooks	User	Case Management
A	OK	OK	OK	In Progress	In Progress
B	OK	-	OK	-	-
C	OK	In Progress	OK	-	-
D	In Progress	-	OK	-	-
E	OK	OK	In Progress	-	-

SOAR Service

Why SOAR?

	Goal	Result (real customer data)
Save Resources & reduce Budget	Reduce variable cost and manual work for the SOC and the customer's organization.	<p>9650 automated actions within 3 months</p> <p>1 minute for each action = 19 days (8.4h/day) saved per quarter</p> <p>Manual work down by 6 days a month!</p>
Optimize quality	Integration of all important sources and process design through the experts from customer, partner and SOC.	<p>Direct response through 7x24 organization</p> <p>Response process used by anyone in charge</p> <p>Quality of experts done by anyone</p>
Act faster & broader	Extend the scope of action for the SOC and automate information gathering or mitigation tasks.	<p>Fast response to alerts 7x24 with on call organization</p> <p>SOC scope extension</p> <p>MTTR down by 80%!</p>

Contact

We secure your success

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terre**Active**
terre**Active**
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terre**Active**

Rolf Hefti

rolf.hefti@terreActive.ch

terreActive AG
Kasinostrasse 30
CH-5001 Aarau

www.security.ch

+41 62 834 00 55
info@terreActive.ch